Cisco Business Edition 6000 Version 9.1

Ordering Guide

February 2013

For questions and comments please use Cisco Business Edition 6000 support community

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1. Introduction

Cisco® Business Edition 6000 (BE 6000) is designed for organizations with up to 1000 employees. The solution offers premium voice, video, mobility, messaging, presence, and contact center features on a single platform and provides the core communication capabilities that medium-sized businesses need for improved collaboration. For more information, please visit: http://www.cisco.com/go/BE 6000.

This ordering guide is designed to help you generate a quote for the Cisco Business Edition 6000 Version 9.1 release in February 2013 and later. Cisco Business Eidtion 6000 adopts a simplified ordering process, and provides one simple way to quote and order for both distribution order and direct order from Cisco.

The latest version of this ordering guide is always available on the **Cisco Collaboration Ordering Guide** website at: http://www.cisco.com/web/partners/sell/technology/ipc/uc_tech_readiness.html.

We strongly recommend that you use the new SKUs and process described in this ordering guide to quote and order. For information about SKUs and the ordering process for Cisco Business Edition 6000 Version 9 releases prior to Febuary 2013, please visit: http://www.cisco.com/web/partners/downloads/partner/WWChannels/technology/ipc/downloads/be_6000_version.pdf.

For ordering Cisco Business Edition 6000 Version 8.6, please visit: http://www.cisco.com/web/partners/downloads/partner/WWChannels/technology/ipc/downloads/BE6000_5000_ordering_guide.pdf.

1.1 License and Software Delivery

Cisco Business Edition 6000 supports physical delivery for the initial purchase of a new system and electronic software delivery for add-ons and upgrades to an existing system.

For new systems, you need to order the BE 6000 Server Bundle for physical delivery of server and media, and then order the license and services through electronic delivery.

Orders for existing systems, software upgrades, migrations, and license add-ons are also by electronic delivery.

Subordinate SKUs are configured for either electronic or physical delivery. Delivery type is determined by the top-level SKU you choose.

1.2 Quoting and Ordering Tools

Cisco Quick Pricing Tool (QPT) is the recommended tool for quickly generating quotes for Cisco small and medium-sized business (SMB) solutions. QPT is a user- and scenario-based tool that allows you to configure quotes on site directly with the customer. To request access, please visit: http://www.cisco.com/web/partners/sell/enablement/quickpricingtool.html.

Cisco Collaboration Workspace is the recommended ordering tool for Cisco SMB solutions. Use this tool to place orders for Cisco SMB solutions. For more information, refer to: http://www.cisco.com/go/ccw.

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Partner Central provides the tools and resources for partners to order Cisco Business Edition 6000 Version 9.0. Detailed information about offerings such as Not for Resale (NFR) and financing from Cisco Capital® is located at Partner Central: http://www.cisco.com/web/partners/index.html.

1.3 End-of-Sale and Part Number Change Bulletins

Before you start quoting or ordering, please check end-of-sale annoucements related to Cisco Business Edition 6000 at the following website: http://www.cisco.com/en/US/products/ps11369/prod_eol_notices_list.html.

Many of the product identifications (IDs) in previous ordering guides (8.0 and 9.0 versions) are announced end-of-sale. If you have already ordered using SKUs that are now end-of-sale, please follow the instructions published in this bulletin.

2. Getting Started

The Cisco Business Edition 6000 system order includes three major parts:

1. Server Bundle: The Server Bundle includes all hardware components configured for the BE 6000 server, VMware licenses, default Cisco TelePresence® Video Communication Server (Cisco VCS) licenses, and other items for physical delivery. Please refer to section 3.2 for more details.
2. Software licenses: Most software licenses for BE 6000 are under the part number R-CBE6K-K9. There are several types of software licenses:
    a. Software Starter Bundle: Each Business Edition 6000 system requirs a Software Starter Bundle, and you need only one Software Starter Bundle for each BE 6000 deployment. Please refer to section 3.2 for details about Software Starter Bundles.
    b. Promotional Software Bundles: BE 6000 offers Promotional Software Bundles for WebEx® Meeting Center and Cisco Unified Contact Center Express along with the Software Starter Bundle.
    c. Add-on licenses: You can order additional user licenses in a-la-carte fashion. Licenses for other applications are not included in the user license. Such applications include Cisco Unified Contact Center Express, Cisco TelePresence Video Communication Server, and Cisco WebEx Meeting licenses which can also be ordered under the same top-level SKU: R-CBE6K-K9.
    d. Migration licenses: These licenses help you migrate from other unified communications solutions to BE 6000 at lower cost. You can migrate from an older Cisco Unified Communications Manager (UCM) solution, Cisco Unified Communications Manager Express (CME), and Cisco Unified Communications 500 Series for Small Business (UC500) at lower cost.
    e. Upgrade licenses: These licenses support upgrade licenses from Cisco User Connect Licensing (UCL) to Cisco Unified Workspace Licensing (UWL), from lower-level UCL to more advanced UCL or VMware upgrade licences. Please refer to sections 2.1 and 2.2 for definitions of UCL and UWL.
3. Services

    BE 6000 offers both Cisco SMARTnet® service on the server and Essential Software Service and Unified Communicatuions Software Subscription Services (UCSS). Cisco Unified Communications Essential Operate Service (ESW) is required if you select Cisco UCSS. ESW and UCSS are required for all software licenses if you select any type of ESW or UCSS services, and no partial coverage is allowed.

    Cisco Unified Communications Software Subscription is recommended for new deployments. Refer to section 5 for more information.

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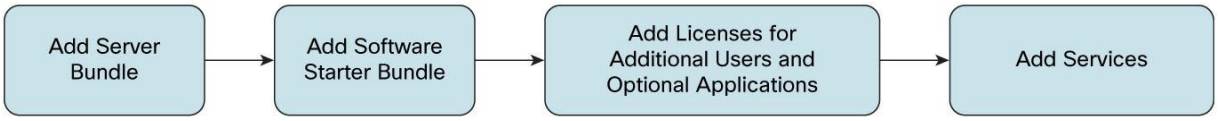
To order a new BE 6000 system, you must order Server and Software Starter Bundles; you can order additional licenes under the top-level SKU R-CBE6K-K9 (refer to Figure 1).

Figure 1. Order a new BE 6000 System


Add Server Bundle
Add Software Starter Bundle
Add Licenses for Additional Users and Optional Applications
Add Services

To order additional licenses for existing BE 6000 systems, you just need to order the optional licenes under the top-level SKU R-CBE6K-K9.

The following two tables explain Cisco Unified Communications license types. These sections can help you determine the type of licenses to select based on your end users' needs. Table 1 Cisco Business Edition 6000 Licensing illustrate what types of licenses and applications will be covered by each license type. Table 2 Device Supported illustrates different phone models and clients supported by each license type.

Table 1. Cisco Business Edition 6000 Licensing

License Type	UCL Essential	UCL Basic	UCL Enh/Enh+	CUWL Business/ Standard	CUWL Professional
Price	$40	$125	$210/$295	$315	$500
# of User Profile	1	1	1	1	1
# of Device Support	Single	Single	Single/Dual	Multiple	Multiple
Device Type Support	Analog/Voice	Voice	Video	Video	Video
Jabber IM/Presence	✓	✓	✓	CPE or Hosted ✓	CPE or Hosted ✓
Jabber Desktop	N/A	N/A	✓	✓	✓
Jabber Mobile	N/A	N/A	✓	✓	✓
Messaging (UCXN)	●	●	●	✓	✓
Webex Conferencing	●	●	●	●	✓
Webex Social	●	●	●	●	✓
Contact Center (1:25)	●	●	●	●	Std Agent ✓
Type of Users	Deskless Workers	DeskBound Worker	DeskBound Worker	Hybrid Workers	Collab Workers

Legend ✓ Included ● Optional

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Figure 2 lists the device types supported with each license type.

Figure 2. Device Support

2.1 Cisco User Connect Licensing

Cisco User Connect Licensing (UCL) allows you to license most Cisco Unified Communications products on a per-user basis. With User Connect Licensing, all right-to-use (RTU) fees, port licenses, etc. are converted to a single Cisco User Connect License. As a result, you have more flexibility to cost-effectively license unified communications products based on user requirements. In addition, you can mix Cisco User Connect Licensing with Cisco Unified Workspace Licensing.

Cisco UCL is available with the following licenses:

- Essential UCL: It includes client and server software, licensing, and basic unified communications applications. You can use this license to meet the demands of a “deskless worker”.
- Basic UCL: It includes client and server software, licensing, and basic unified communications applications. You can use this license to meet the demands of a “desk-bound worker” who needs only a voice-centric unified communications solution.
- Enhanced UCL: It includes client and server software, licensing, and basic unified communications applications. You can use this license to meet the demands of a “desk-bound worker” who needs a single device with voice and video capabilities. With this license you also can use a soft phone on your desktop (Windows or Mac).
- Enhanced Plus UCL: You can use this license to meet the demands of “hybrid workers”, who need multiple devices with voice and video capabilities. This license also allows you to use a soft phone on your desktop (Windows or Mac).
- TelePresence Room: This license includes rights to one Cisco TelePresence Room-based system including Cisco TelePresence System, Profile, and Solution Series platforms.

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- Voice Messaging (voicemail): This license includes rights to one Cisco Unity® Connection user. The user has advanced voicemail access (Internet Message Access Protocol [IMAP], unified messaging, phone, and web) and voice recognition.

2.2 Cisco Unified Workspace Licensing

Cisco Unified Workspace Licensing (UWL) offers an easy and affordable way for you to procure and deploy a broad range of Cisco Unified applications and services using a single per-user license. Cisco Unified Workspace Licensing includes all the client and server software licenses that facilitate consistent deployment of multiple applications to all users in the customer workspace.

Cisco UWL is available in two editions:

- Business Edition or Standard Edition: Built on the reliable Cisco Unified Communications Manager platform, this edition includes call control, voice messaging, and unified clients. Instant messaging (IM) and presence are also included, and you can deploy them as a 1-year subscription in the cloud or as a perpetual license on premises.
- Professional Edition: This edition includes all features in the Business Edition plus WebEx Meeting Center, the WebEx Social Enterprise Collaboration platform, and contact center capabilities. You can deploy each WebEx solution as either a 1-year subscription in the cloud or as a perpetual license on premises.

Table 1 describes functions that are available under the two licensing models for Cisco Business Edition 6000. For more details about Cisco Unified Workspace Licensing, please visit: http://www.cisco.com/web/partners/sell/technology/ipc/uc_tech_readiness.html.

For Cisco Unified Workspace Licensing, Cisco Business Edition 6000 requires a prerequisite 3-year Cisco Unified Communications Software Subscription (UCSS) contract, which entitles you to upgrades for all the client and server application software covered under the license. One-year agreements are available for government and education customers subject to applicable laws regarding multiyear contracts. In addition, 1-month contracts are available to enable co-termination when users are added during the course of a 3-year contract. WebEx software subscription is not associated with UCSS.

Note: Cisco TelePresnse Licenses are not covered under Cisco UCL or UWL user licenses.

3. Cisco Business Edition 6000

3.1 Cisco Business Edition 6000 Version 9.1 Highlights

- Cisco Business Edition 6000 Version 9.1 now offers **one** simple process for both direct order and order through distribution: Server Bundle + Software Starter Bundle for 25 users + Additonal licenses. This change reduces cost for small BE 6000 deployments and also helps reduce lead time.
- You can order the Server Bundle BE6K-ST-BDL-K9= directly or through distribution. A price reduction for the Server Bundle is effective on February 9, 2013.
- Cisco Business Edition 6000 9.1 now offers Software Starter Bundles for 25 users. The Software Starter Bundles do **not** include Business Edition 6000 server, and they are e-delivery only. Each new BE 6000 system order requires one - and only one - Software Starter. Please refer to section 3.2 for more details about Starter Bundles.
- Starter Bundles for 50 and 100 users that include both server and user licenses will be announced end-of-sale. We encourage customers and partners to use the new ordering process. Please refer to the end-of-life bulletin for more detials: http://www.cisco.com/en/US/products/ps11369/prod_eol_notices_list.html.

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- The Cisco Business Edition 6000 User Connect License Starter Bundle includes 25 Enhanced User licenses and 25 Unity Connection licenses with reduced cost. This bundle is different from Starter Bundles in BE 6000 8.0 and existing Starter Bundles that have Basic User licenses.
- Customers can install only one Software Starter Bundle per BE 6000 deployment (single cluster). Stacking Software Starter Bundles is against Cisco policy, and will be rejected when you register the license on the Cisco license website.
- You can also order add-on licenses for Cisco TelePresence Video Communication Server, Cisco Unified Contact Center Express, and Cisco WebEx Meeting Center under the e-delivery top-level SKU R-CEB6K-K9.
- Cisco Business Edition 6000 now ships with 9.1 versions of the Cisco Unified Communications software.
- Now included with Cisco Business Edition 6000 9.1 is Cisco Paging Server Version 8.3, which provides paging capabilities for users to make point-to-point or group pages to and from Cisco IP Phones. Cisco Paging Server supports basic and advanced paging features. The basic paging features, which require no license, allow paging between Cisco IP Phones for up to 50 phones per paging group, with the ability to configure an unlimited number of paging groups. Paging across sites is also available as a basic function with an appropriately configured network. The advanced paging license allows more than 50 phones per paging group and enables other advanced functions:
  - Paging and emergency notification to all users
  - Paging to overhead analog and IP speakers
  - Bell scheduling
  - Prioritizing emergency notifications with call barge option
  - Prerecorded and text-only pages
  - Integration with social media sites for notification
  - Email and Short Message Service (SMS) mass notification
  - Call number monitoring: 911 alerting
  - Integration with Jabber® clients
- For more details about advanced paging features and licensing required for advanced paging, please visit: https://marketplace.cisco.com/catalog/products/1689.
- Please refer to the end-of-life bulletins at: http://www.cisco.com/en/US/products/ps11369/prod_eol_notices_list.html for the full list of product IDs announced end-of-sale and details about the the dates when they are planned to go end-of-sale. To order Cisco Business Edition 6000 using the old part numbers that are planned to go end-of-sale, please refer to the following URL for 8.0 and 9.0 versions of BE 6000 ordering guides: http://www.cisco.com/web/partners/sell/technology/ipc/uc_tech_readiness.html.

The following highlights start with Version 9.0, and are key for later releases:

- The Public Space license no longer exists in Version 9.0. All phones that fell within this category prior to Version 9.0 now require only the corresponding UCL phone license based on the phone type.
- Analog devices are supported with the Essential user license; you must purchase them through UCL.
- IM and Presence no longer require a separate license. All UCL and UWL licenses include entitlement for IM and Presence service.

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- Cisco Jabber™ Unified Communications desktop clients, mobile clients, and iPad clients are now supported with the UCL Enhanced license and later.
- A new license type - Enhanced Plus - has been added to UCL licensing to allow addition of an adjunct or secondary hard or soft phone device. Adjunct licenses are no longer available with Version 9.0.
- Cisco TelePresence Video Communication Server (Cisco VCS) control software is now included with Cisco Business Edition 6000 Version 9.0.
- Cisco Unified Communications Virtualization Hypervisor Software and license are preinstalled on the server at the factory.
- Cisco Unified Communications Software Suite is preloaded on the data store of the hardware server at the factory to help reduce overall install time for Cisco Business Edition 6000 Version 9.0.
- Cisco Prime™ Collaboration Provisioning 9.0 is available as an option for Cisco Business Edition 6000 customers with a valid ESW contract through the Product Upgrade Tool.

3.2 Cisco Business Edition 6000 Version 9.1 Bundles

Server Bundle

The Server Bundle includes:

- Cisco UCS® C220 M3 Rack Server, part of the Cisco Unified Computing System™ portfolio
- Cisco Business Edition 6000 Version 9.1 Software Suite (the suite of unified communications software is preloaded on the server):
  - Cisco Unified Communications Manager 9.1
  - Cisco Unified Communications Manager (IM and Presence) 9.1
  - Cisco Unity Connection 9.1
  - Cisco Unified Contact Center Express 9.0
  - Cisco Emergency Responder 9.0
  - Cisco TelePresence Video Communication Server 7.2
  - Cisco Prime Unified Provisioning Manager Business Edition 9.0
  - Cisco Paging Server 8.3
- Cisco Unified Communications Virtualization Hypervisor Software and license (the hypervisor is preinstalled on the server, and a copy of the sofware is shipped in the DVD media)
- Cisco TelePresence Video Communication Server licenses for 10 concurrent nontraversal calls and 5 concurrent traversal calls
- Cisco Unified Contact Center Express licenses for 5 Enhanced agent seats; the 5 Enhanced agent seat promotion requires purchase of operating system and database entitlements only

BE 6000 Software Starter Bundles

Cisco Business Edition 6000 requires purchase of one of the Software Starter Bundles. **Only one** Software Starter Bundle can be installed on one BE 6000 deployment. The following options are available (refer to Table 2):

- Twenty-five-user User Connect License Bundle (BE6K-START-UCL25)
- Twenty-five-user Workspace License Bundle (BE6K-START-UWL25)

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Table 2. Licenses Included in Bundles

Bundle	Licenses Included
25 User UCL Bundle	25 Basic User Connect licenses and 25 Cisco Unity Connection Voicemail licenses
25 User Cisco UWL Bundle	25 Cisco UWL Business/Standard licenses

BE 6000 Optional Software Bundles

In addition, the following value bundles are available as add-on options to the starter bundle:

- Cisco TelePresence Video Communication Server Bundle: You can optionally purchase additional concurrent call licenses up to a capacity 100 traversal calls and 100 nontraversal calls using Cisco VCS ordering options.
- Cisco Unified Contact Center Express Promotional Bundle: You can select **one** Promotional Bundle from the following choices:
  - Five Enhanced Unified Contact Center Express Licenses Promotional Bundle
  - Ten Enhanced Unified Contact Center Express Licenses Promotional Bundle
  - Ten Premium Unified Contact Center Express Licenses Promotional Bundle
  - Ten Enhanced Unified Contact Center Express Licenses Promotional Bundle
  - Ten Premium Unified Contact Center Express Licenses Promotional Bundle

  The Promotional Bundle is available only when you purchase the Software Starter Bundle. You can select **only one** Cisco Unified Contact Center Express Promotional Bundle for one Business Edition 6000 deployment.
- Cisco WebEx Meeting Center Promotional Bundle: If you purchase a BE 6000 Software Starter Bundle, you can optionally add WebEx Meeting Center bundles. The bundles include a 1-year subscription for 10 or 20 WebEx Meeting Center Named Hosts at a promotional price. You can install **only one** WebEx Meeting Center Promotional Bundle per BE 6000 deployment. To purchase more than 20 WebEx Meeting Center Named Hosts or extend the subscription beyond 1 year, use the standard WebEx part numbers from the Global Price List (GPL), not the promotional bundle part numbers.

3.3 Cisco Business Edition 6000 Version 9.1 New Systems Ordering Workflow

Step 1. Order a BE 6000 Server Bundle (refer to Table 3).

Table 3. Cisco Business Edition 6000 Server Bundle

Product Number	Description	List Price (USD)
BE6K-ST-BDL-K9=	Cisco Business Edition 6000 9.X, UCS C server, 9.X software, Hypervisor, UPM, VCS	$9,400

Note: For deployments that require high availability, order two server bundles for redundancy.

If you need a secondary power supply, order the product ID given in Table 4 as a separate line item.

Table 4. Cisco Business Edition 6000 Server Power Supply

Product Number	Description	List Price (USD)
UCSC-PSU-650W=	650W power supply for C-series rack servers	$630

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Step 2. Select the top-level SKU R-CBE6K-K9 (Table 5), and choose a Software Starter Bundle (Table 6).

Table 5. E-Delivery Software Top-Level SKU

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
R-CBE6K-K9	Cisco Business Edition 6000 - Electronic software & license delivery top level for ADDONs	$0	N/A	N/A

Table 6. Ordering Starter Bundle

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year for UCL 3 years for UWL)	UCSS List Price (USD) (1 Year for UCL 3 years for UWL)
BE6K-START-UCL25	Cisco Business Edition 6000 - user license starter bundle with 25 Enhanced licenses and 25 voicemail licenses	$500	UCSS-6K-VM-1- UCSS-6K-ENH-1-1	$8 $14
BE6K-START-UWL25	Cisco Business Edition 6000 - user license starter bundle with 25 UWL licenses	$1,000	UCSS-6K-UWLBE-3-1	$70

Note: Choose only one Software Starter Bundle per BE 6000 deployment. If you purchased more than one server for redundancy, you should purchase only one Software Starter Bundle. Registering more than one Software Starter Bundle on one BE 6000 cluster will be rejected.

Step 3. Add additional user licenses. To enable more users beyond the users included in the starter bundle, you can select the appropriate quantities of the license depending on your user profiles (Table 7). One BE 6000 deployment can have both UCL licenses and UWL licenses.

Table 7. Ordering Cisco Business Edition 6000 Licenses

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
BE6K-UCL-BAS	Cisco Business Edition 6000 - Basic User Connect License	$125	UCSS-6K-BAS-1-1	$8
BE6K-UCL-ESS	Cisco Business Edition 6000 - Essential User Connect License	$40	UCSS-6K-ESS-1-1	$3
BE6K-UCL-ENH	Cisco Business Edition 6000 - Enhanced User Connect License	$210	UCSS-6K-ENH-1-1	$14
BE6K-UCL-ENHP	Cisco Business Edition 6000 - Enhanced Plus User Connect License	$295	UCSS-6K-TP-1-1	$65
BE6K-UCL-VM	Cisco Business Edition 6000 - Voicemail/Unified Messaging User Connect License	$75	UCSS-6K-ENHP-1-1	$30
BE6K-UCL-TP-RM	Cisco Business Edition 6000 - TelePresence Room System User Connect License	$650	UCSS-6K-VM-1-1	$8
BE6K-UWL-BE	Cisco Business Edition 6000 - Workspace License Business Edition	$315	UCSS-6K-UWLBE-1-1	$35

Step 4. Select a software version. Cisco Business Edition 6000 Version 9.0 no longer requires node licenses or device license units (DLUs) because license enforcement in 9.0 is based on user-based UCL and Cisco UWL licenses with the Enterprise license manager. Use the part number in Table 8 to indicate what software version you need.

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Table 8. Ordering Software Version

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
BE6K-SW-9.0	BE6K Software suite version 9.X - export restricted image	$0	NA	NA

Step 5. Select IM and Presence deployment options. There are now two choices under presence options: WebEx Connect Software-as-a-Service (SaaS) service or onsite Instant Messaging and Presence service. The WebEx Connect SaaS option is available only for Cisco UWL users; it is not available for UCL users. The Cisco UWL user license entitles you to a 1-year subscription for IM and Presence, which you can upgrade to 3 or 5 years with the upgrade part numbers available.

When selecting IM and Presence for on-premises deployment, you have the option to select IM and Presence for third-party desktop users using the Jabber IM add-on license (JABBER-IM-ADDON) (Table 9).

Table 9. IM and Presence Deployment Options

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
WBX-IM1-TOP-UWL	Included Cloud IM - 1 IM Named Host per CUWL user	$0	N/A	N/A
CUP-ONPREM-OPT	Included Cisco Unified Presence On Premise	$0	N/A	N/A

Step 6. Order optional soft clients. Select the number and type of clients you need. Cisco Jabber for Android is available for download only from the Google Android Market. Cisco Jabber for iPhone is available only from the Apple iTunes App Store.

Step 7. Select a software subscription. Select the Cisco Unified Communications Software Subscription (UCSS) that you need. Ensure that the number of UCSS users matches the total number of user licenses selected (including the user licenses included in the starter bundle). The configuration rules enforce the requirement to match UCSS users with the number of user licenses. When ordering a mix of UCL and Cisco UWL licenses, UCSS is required for all users.

Note: Institutions such as government entities and educational institutions that are prohibited from purchasing 3-year software subscription contracts must send an email message to cuwl-support@external.cisco.com to receive instructions for placing an order for a 1-year Cisco Unified Communications Software Subscription.

The following section describes optional ordering choices.

Upgrading VMware Licenses

If an advanced version of Cisco Unified Communications Virtualization software and license are required (for example, for a vCenter compatibility feature), you can order the Cisco Unified Communications Virtualization Foundation license from Cisco instead of the Hypervisor license. Currently the Unified Communications Virtualization Foundation license is a separate top-level part number and must be entered as a separate line item in the order.

The Unified Communications Virtualization Foundation license, which provides the vCenter Compatibility feature, is available from Cisco through the part number listed in Table 10. Unified Communications Virtualization Foundation and Hypervisor licenses are embedded software licenses; you can use them only in conjunction with applicable Cisco Unified Communications applications on Cisco UCS systems. They are not general-purpose licenses that you can use to virtualize any third-party applications.

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Table 10. Ordering Unified Communications Virtualization Foundation License

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
R-VMW-UC-FND5-K9	Cisco UC Virt. Foundation 5.0 (2-Socket, 32GB vRAM)	$2,499	N/A	N/A

For more information, please visit: http://docwiki.cisco.com/wiki/Cisco_Unified_Communications_Manager_Business_Edition_6000.

Software License Upgrade and Migration

BE 6000 supports the option to upgrade existing UCL licenses to more advanced UCL licenses (Table 11) and migrate from a UCL license to a UWL license (Table 12).

Note: You should order upgrade or migration licenses in separate line items other than add-on licenses and software starter bundles, but you can have mulitple upgrade and migration licenses in one line item.

Table 11. UCL License Upgrade Options

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
BE6K-UCL-BAS2ENH	Cisco Business Edition 6000 - Basic 2 Enhanced migration	$85	UCSS-6K-ENH-1-1	$14
BE6K-UCL-BAS2ENHP	Cisco Business Edition 6000 - Basic to Enhanced Plus migration	$170	UCSS-6K-ENHP-1-1	$30
BE6K-UCL-ENH2ENHP	Cisco Business Edition 6000 - Enhanced to Enhanced Plus migration	$85	UCSS-6K-ENHP-1-1	$30

Table 12. Migrate UCL to UWL Licenses

Product Number	Description	List Price (USD)	UCSS Product Number (3 Year)	UCSS List Price (USD) (3 Year)
BE6K-UWL-CMAPPS2BE	Cisco Business Edition 6000 - Call control + apps to CUWL BE migration	$50	UCSS-6K-UWLBE-3-1	$70

Note: UCSS service for 3 years is required to migrate from UCL to UWL. To migrate from a Basic user license to Cisco UWL, you need to migrate the Basic license to Enhanced first (BE6K-UCL-BAS2ENH), and then migrate to Cisco UWL (BE6K-UWL-CMAPPS2BE).

Adding Cisco Unfied Contact Center Express

When you order new Cisco Business Edition 6000 systems, you have the option to add Cisco Unified Contact Center Express Promotional Bundles for 5, 10, or 25 Enhanced seats or 10 or 25 Premium seats. You can now select a single part number for 5, 10, or 25 seats of Cisco Unified Contact Center Express Enhanced or 10 or 25 seats of Premium. The single partner number includes the operating system, database, Cisco Unified Contact Center Express media kit, and the required product activation key (PAK) at a promotional price (Table 13).

Table 13. Ordering Cisco Unified Contact Center Express Licenses

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
CCX-90-5E	CCX 8.5 5 Seat Enhanced Bundle Appliance Entitlement	$2,995	UCSS-CCX-E-1-1	$100
CCX-90-10E	CCX 8.5 10 Enhanced Seat Bundle	$7,895	UCSS-CCX-E-1-1	$100
CCX-90-10P	CCX 8.5 10 Premium Seat Bundle	$22,395	UCSS-CCX-E-1-1	$100

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Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
CCX-90-25E	CCX 8.5 25 Seat Enhanced Bundle	$13,095	UCSS-CCX-P-1-1	$148
CCX-90-25P	CCX 8.5 25 Premium Seat Bundle	$34,495	UCSS-CCX-P-1-1	$148

Note: Stacking of Contact Center Bundles is not allowed. You can order **only one** bundle per Cisco Business Edition 6000 deployment.

Note: The UCSS part numbers listed in Table 13 are for a single seat. Please order the required number of subscriptions based on the bundle.

To order additional Cisco Unified Contact Center Express agent seats, please use the top-level part number listed in Table 14. (Please refer to the Cisco Unified Contact Center Express Ordering Guide for more details.)

Table 14. Ordering Cisco Unified Contact Center Express Agent Seats

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
CCX-90-ADDON-LIC	CCX 9.0 ADDON - eDelivery LICENSES ONLY	$0	N/A	N/A
L-CCX-90-ADDON-LIC	CCX 9.0 ADDON - eDelivery LICENSES ONLY	$0	N/A	N/A

Adding Cisco TelePresence Video Communication Server

If you place a new order for Cisco Business Edition 6000 Server Bundle, you are entitled to Cisco TelePresence Video Communication Server (VCS) software promotional bundle: 10 concurrent nontraversal calls, and 5 concurrent traversal calls for no additional cost. You can optionally purchase additional concurrent call licenses up to a capacity 100 traversal calls and 100 nontraversal calls using Cisco VCS ordering options listed in Table 15. Please refer to the ordering guide for more details: http://ttg-web.cisco.com/downloads/download.php?file=http://ecm-link.cisco.com/ecm/view/objectId/090dcae183837253/versionLabel/CURRENT.

Table 15. Ordering Cisco TelePresence Video Communication Server Software

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
LIC-VCSE-5	Video Communication Server - 5 Traversal Calls	$9,000	N/A	N/A
LIC-VCSE-10	Video Communication Server - 10 Traversal Calls	$16,200	N/A	N/A
LIC-VCSE-20	Video Communication Server - 20 Traversal Calls	$29,280	N/A	N/A
LIC-VCSE-50	Video Communication Server - 50 Traversal Calls	$66,000	N/A	N/A
LIC-VCS-10	Video Comm Server 10 Add Non-traversal Network Calls	$7,920	N/A	N/A
LIC-VCS-20	Video Comm Server, 20 Add Non-traversal Network Calls	$14,160	N/A	N/A
LIC-VCS-50	Video Comm Server 50 Add Non-traversal Network Calls	$31,920	N/A	N/A
LIC-VCS-DI	Video Comm Srvr Dual Ntwrk Interface and Static NAT	$9,480	N/A	N/A
LIC-VCS-FINDME	Video Communication Server - FindMe application	$10,680	N/A	N/A
LIC-VCS-OCS	VCS Enhanced OCS Collaboration	$20,280	N/A	N/A

Note: **Only one** Cisco VCS promotional bundle (5 traversal call licenses and 10 nontraversal call licenses) can be used per customer for a Cisco Business Edition 6000 deployment.

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Adding WebEx Meeting Center

Cisco Business Edition 6000 includes an option to add a 1-year subscription for 10 or 20 WebEx Meeting Center Named Hosts at a reduced price (Table 16). The configuration rules prevent ordering the WebEx bundle part numbers independently. To purchase more than 20 WebEx Meeting Center Named Hosts or extend the subscription beyond 1 year, use the standard WebEx part numbers at the GPL, not the promotional bundle part numbers. For additional information, please visit: http://www.cisco.com/web/partners/sell/technology/collaboration/webex/webex_offers_global_pricelist.html.

Table 16. Ordering WebEx Meeting Center Named Hosts

Product Number	Description	List Price (USD)	UCSS Product Number (3 Year)	UCSS List Price - 3 Year (USD)
WBX-MC1-BE-10USR	WebEx MC 10 hosts, 1 yr subscription	$6,325	N/A	N/A
WBX-MC1-BE-20USR	WebEx MC 20 hosts, 1 yr subscription	$12,425	N/A	N/A

Note: Stacking of WebEx Meeting Center Bundles is not allowed. You can purchase **only one** WebEx Meeting Center Promotional Bundle for a Cisco Business Edition 6000 deployment.

3.5 Ordering Example: New Systems

Scenario 1: Table 17 shows a solution for 250 users with voicemail and full-feature hardware redundancy without software subscription.

Table 17. Solution for 250 Users with Voicemail and Hardware Redundancy Without Software Subscription

Customer requirements	• 250 employees • 240 Cisco Unified IP Phone 8945G endpoints • 50 Cisco Jabber MAC clients as adjunct or secondary devices to the primary Cisco Unified IP Phone endpoints;. use IM and Presence server for presence on premises • 10 third-party Session Initiation Protocol (SIP) phones • Voicemail and unified messaging for 240 users • Full redundancy
Solution order line items	The following example provides the most effective order to meet the customer requirements given previously. Because no UCSS is required and not every user requires Cisco Jabber capabilities, we can use UCL licenses instead of UWL. Line 1: Order the Server Bundle for BE 6000 (required for BE 6000 new system orders): BE6K-ST-BDK-K9= at $9,400, quantity 2 Line 2: Order a secondary power supply. It is optional, but we recommend that you have a secondary power supply: UCSC-PSU-650W at $630, quatity: 2 Line 3: Order software licenses under top-level SKU R-CBE6K-K9. 3.1 Order the software UCL Starter Bundle (required for BE 6000 new system orders). It includes 25 Enhanced licenses and 25 Voicemail licenses. These licenses should cover 25 users using Cisco Unified IP Phone 8945G phones plus voicemail: BE6K-START-UCL25 at $500, quantity 1 3.2 Fifty users are using both desk phones and Jabber Clients, so the Enhanced Plus license would be most cost-effective for those users: BE6K-UCL-ENHP at $295, quantity 50 3.3 Now 25 + 50 users are covered. We need 175 more Enhanced licenses to cover the rest of the users using Cisco Unified IP Phone 8945G endpoints and third-party SIP devices: BE6K-UCL-ENH at $210, quantity 175 3.4 Because the starter bundles already included 25 Voicemail licenses, we need 215 additional licenses to enable voicemail for the rest of the users: LIC-BE6K-VM at $75, quantity 215 3.5 The R-CBE6K-K9 SKU requires that you select a software version. It is a free SKU: BE6K-SW-9.0 at $0, quantity 1 3.6 Select your IM and Presence choice as “on Prem” server CUP-ONPREM-OPT 3.7 Select Cisco Jabber clients option for all 50 users. You must select both Jabber Mobile and Jabber on Mac: JAB8-MAC-CLNT-UWL at $0, quantity 50; Cisco Jabber Clients for MAC

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Scenario 2: Table 18 shows a solution for 100 users with voicemail and full-feature hardware redundancy with software subscription.

Table 18. Solution for 100 Users with Voicemail and Hardware Redundancy with Software Subscription

Customer requirements	• 100 employees • 100 Cisco Unified IP Phone 8961G endpoints • 100 Cisco Jabber MAC clients and Jabber Mobile Clients iPhone for each user; use IM and Presence server for presence on premises • Voicemail and unified messaging for 100 users • Full redundancy • Software subscription
Solution order line items	The following example provides the most cost-effective way to meet these customer requirements. Because UCSS is required and all users require multiple Cisco Jabber Clients, we can use UWL licenses. Line 1: Order 2 BE 6000 server bundles for hardware redundancy (for a new system): BE6K-ST-BDK-K9= at $9,400, quantity 2 Line 2: Order a secondary power supply. It is optional, but Cisco recommends that you have a secondary power supply: UCSC-PSU-650W at $630, quantity: 2 Line 3: Order software licenses under top-level SKU R-CBE6K-K9. 3.1 Order the software UWL starter bundle (required for BE 6000 new system orders). It includes a Standard 25 UWL license that should cover 25 users using Cisco Unified IP Phone 8961G phones, voicemail, and all Jabber Clients: BE6K-START-UWL25 at $1000, quantity 1 3.2 The rest of the 75 users still need UWL licenses to be able to use Cisco Unified IP Phone 8961G phones, voicemail, and Cisco Jabber Clients: BE6K-UWL-BE at $315, quantity 75 3.3 The R-CBE6K-K9 SKU requires that you select a software version. It is a 0 dollar SKU: BE6K-SW-9.0 at $0, quantity 1 3.4 Select your IM and Presense choice as on Prem because the IM and Presense server will be used: CUP-ONPREM-OPT 3.5 You must select the Cisco Jabber Clients option for all 100 users. You must select both Jabber Mobile and Jabber on Mac: JAB8-MAC-CLNT-UWL at $0, quantity 100; Cisco Jabber Clients for MAC: VOIP-IPH-UWL at $0, quantity 100; Cisco Mobile voice clients for iPhone 3.6 You must order UCSS services with BE 6000 UWL: UCSS-6K-UWLBE-3-1 at $70, quantity 100

3.8 Software Upgrades

An upgrade involves changing the Cisco Business Edition 6000 Software on a customer's existing server to a more recent version of Cisco Business Edition 6000 Software.

Two upgrade options are available for customers who do not have valid and active UCSS contracts:

- Upgrade with UCSS (also called a 9 x 3 upgrade): This option allows you to obtain the media kits and licenses for software upgrades to Cisco Business Edition 6000. This option is also called the 9 x 3 upgrade because the offer costs $9 per user and includes upgrades and software subscriptions for 3 years. The offer requires UCSS for 3 years or more, and the configuration tool will enforce mandatory selection of UCSS for these upgrade part numbers.
- Upgrade without UCSS: This option allows you to obtain the upgrade media kits and license but does not require UCSS.

Note: Please add the software upgrade SKU as a separate line item. It should include only software upgrade SKUs, but you can have mulitple items in this line.

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Step 1. Start with the top-level part number (Table 19).

Table 19. Ordering Software Upgrades

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
R-CBE6K-K9	Cisco Business Edition 6000 - Electronic software & license delivery top level for ADDONs	$0	N/A	N/A

Step 2. Select the number and types of users. First determine the types of users based on the definitions in the earlier sections. Then select appropriate quantities of each type of user using the part numbers listed in Tables 20 and 21. The configuration tool will enforce selection of UCSS for the ugprade if you choose the discounted 9 x 3 upgrade offer.

Table 20. Ordering the Number and Types of User Licenses Without UCSS

Product Number	Description	List Price (USD)	UCSS Product Number (1 Year)	UCSS List Price (USD) (1 Year)
BE6K-BAS-UPG	Cisco Business Edition 6000 - Basic User Connect License upgrade w/o UCSS	$63	UCSS-6K-BAS-1-1	$8
BE6K-ESS-UPG	Cisco Business Edition 6000 - Essential User Connect License w/o UCSS	$20	UCSS-6K-ESS-1-1	$3
BE6K-ENH-UPG	Cisco Business Edition 6000 - Enhanced User Connect License upgrade w/o UCSS	$105	UCSS-6K-ENH-1-1	$14
BE6K-ENHP-UPG	Cisco Business Edition 6000 - Enhanced Plus User Connect License upgrade w/o UCSS	$148	UCSS-6K-ENHP-1-1	$30
BE6K-VM-UPG	Cisco Business Edition 6000 - Voicemail/Unified Messaging User Connect License upgrade w/o UCSS	$38	UCSS-6K-VM-1-1	$8
BE6K-TP-RM-UPG	Cisco Business Edition 6000 - TelePresence Room System User Connect License upgrade w/o UCSS	$325	UCSS-6K-TP-1-1	$65

Table 21. Ordering the Number and Types of User Licenses with UCSS

Product Number	Description (9 x 3 Upgrade - Part numbers)	List Price (USD)	UCSS Product Number (3 Year)	UCSS List Price (USD) (3 Year)
UPG-6K-BAS	Cisco Business Edition 6000 - Basic User Connect License upgrade with UCSS	$9	UCSS-6K-BAS-3-1	$17
UPG-6K-ESS	Cisco Business Edition 6000 - Essential User Connect License Upgrade with UCSS	$9	UCSS-6K-ESS-3-1	$7
UPG-6K-ENH	Cisco Business Edition 6000 - Enhanced User Connect License upgrade with UCSS	$9	UCSS-6K-ENH-3-1	$29
UPG-6K-ENHP	Cisco Business Edition 6000 - Enhanced Plus User Connect License upgrade with UCSS	$9	UCSS-6K-ENHP-3-1	$62
UPG-6K-VM	Cisco Business Edition 6000 - Voicemail/Unified Messaging User Connect License upgrade with UCSS	$9	UCSS-6K-VM-3-1	$17
UPG-6K-TP-RM	Cisco Business Edition 6000 - TelePresence Room System User Connect License upgrade with UCSS	$9	UCSS-6K-TP-3-1	$137

If you have active UCSS subscriptions, you can obtain version upgrades for no additional charge by ordering through the Product Upgrade Tool (http://tools.cisco.com/gct/Upgrade/jsp/index.jsp). Table 22 lists the the part numbers to use for ordering upgrades.

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Table 22. Ordering Upgrades Through Product Upgrade Tool

Product Number	Description	List Price (USD)	UCSS Product Number	UCSS List Price
UCM-9.0-SW-K9=	CUCM/Unity Cn/IM & Presence Software Version 9.0 for PUT Only	$0 (Published price) $0 (when ordered through PUT)	N/A	N/A
R-VS5-HYP-K9-UPG=	SW Upg UC virtualization Hypervisor 4.X to 5.x?eSD For UCSS	$995 (Published price) $0 (when ordered through PUT)	N/A	N/A
R-PC-A-6K-UPG-K9=	Prime Collaboration Provisioning 9.0 for BE6k w/o Migration	$35000 (Published price) $0 (when ordered through PUT)	N/A	N/A

Note: Cisco Prime Collaboration Provisioning 9.0 is available as an option for both installed base customers and new customers with a valid ESW contract; you can order it through the Product Upgrade Tool using the part number R-PC-A-6K-UPG-K9= listed in Table 22.

3.9 Migrations

License migrations are supported from Cisco Business Edition 5000, Cisco Unified Communications Manager Express, and Cisco Unified Communications Manager to Cisco Business Edition 6000. License migrations are supported to both UCL and Cisco UWL Business Editions.

Note: Please add a software migration SKU as a separate line item. It should include only software migration SKUs, but you can have mulitple items in this line.

For more information about mirgration, please visit:
http://www.cisco.com/en/US/partner/prod/collateral/voicesw/ps6788/vcallcon/ps11369/be_migration.pptx.

Do the following to migrate from the applications listed to Cisco Business Edition 6000:

Step 1. All migrations to Cisco Business Edition 6000 require purchase of the Server Bundle BE6K-ST-BDL-K9=, using the same process as you would to purchase a new system.

Step 2. Migrate your software licenses.

The Cisco 9 x 3 upgrade program supports migration to both UCL and UWL on BE 6000. In both scenarios all licenses required to activate the system are delivered electronically.

For migration to BE 6000 UCL, use the part numbers listed in Table 23 under R-CBE6K-K9. First determine the types of migration users based on the definitions in the earlier sections. Then select appropriate quantities of each type of user using the part numbers listed in Table 23. The configuration tool will enforce selection of UCSS for the ugprade if you choose the discounted 9 x 3 upgrade offer.

Table 23. Ordering for Migration to UCL

Product Number	Description (9 x 3 Upgrade - Part numbers)	List Price (USD)	UCSS Product Number (3 Year)	UCSS List Price (USD) (3 Year)
UPG-6K-BAS	Cisco Business Edition 6000 - Basic User Connect License upgrade with UCSS	$9	UCSS-6K-BAS-3-1	$17
UPG-6K-ESS	Cisco Business Edition 6000 - Essential User Connect License Upgrade with UCSS	$9	UCSS-6K-ESS-3-1	$7
UPG-6K-ENH	Cisco Business Edition 6000 - Enhanced User Connect License upgrade with UCSS	$9	UCSS-6K-ENH-3-1	$29
UPG-6K-ENHP	Cisco Business Edition 6000 - Enhanced Plus User Connect License upgrade with UCSS	$9	UCSS-6K-ENHP-3-1	$62

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Product Number	Description (9 x 3 Upgrade - Part numbers)	List Price (USD)	UCSS Product Number (3 Year)	UCSS List Price (USD) (3 Year)
UPG-6K-VM	Cisco Business Edition 6000 - Voicemail/Unified Messaging User Connect License upgrade with UCSS	$9	UCSS-6K-VM-3-1	$17
UPG-6K-TP-RM	Cisco Business Edition 6000 - TelePresence Room System User Connect License upgrade with UCSS	$9	UCSS-6K-TP-3-1	$137

For migration to Cisco BE 6000 with UWL, use the part numbers listed in Table 19 under R-CBE6K-K9 to migrate to Cisco UWL (on BE 6000).

Table 24. Ordering for Migration to Cisco UWL

Product Number	Description (9 x 3 Upgrade - Part numbers)	List Price (USD)	UCSS Product Number (3 Year)	UCSS List Price (USD) (3 Year)
BE6K-UWL-BE2BE	Cisco Business Edition 6000 - CUWL BE/CUWL STD to CUWL BE migration	$0	UCSS-6K-UWLBE-3-1	$70
BE6K-UWL-CMAPPS2BE	Cisco Business Edition 6000 - Call control + apps to CUWL BE migration	$50	UCSS-6K-UWLBE-3-1	$70
BE6K-UWL-CM2BE	Cisco Business Edition 6000 - Call control only to CUWL BE migration	$120	UCSS-6K-UWLBE-3-1	$70

3.10 Ordering Example: Migration

Scenario 1: Table 25 shows an example of migration from Cisco Business Edition 5000 UWL licensing to Cisco Business Edition 6000 UWL licensing for 100 users with voicemail and full-feature hardware redundancy.

Table 25. Ordering for Migration from Cisco BE 5000 UWL Licensing to Cisco BE 6000 UWL Licensing for 100 Users with Voicemail and Hardware Redundancy

Customer requirements	• Migration from Cisco Business Edition 5000 UWL licensing • 100 employees • 100 Cisco Unified IP Phone 7942G endpoints • Jabber Clients as secondary devices for 100 users • Voicemail and unified messaging for 100 users • Full redundancy
Solution order line items	The following example provides the most cost-effective way to meet the customer requirements listed. The customer already has BE 5000 UWL licenses and just needs to migrate to BE 6000 UWL licenses. Line 1: Order 2 BE 6000 server bundles for hardware redundancy: BE6K-ST-BDK-K9= at $9,400, quantity 2 Line 2: Order a secondary power supply. It is optional, but Cisco recommends that you have a secondary power supply: UCSC-PSU-650W at $630, quatity 2 Line 3: Order software licenses under the top-level SKU R-CBE6K-K9. 3.1 A migration license from BE 5000 UWL to BE 6000 UWL is free: BE6K-UWL-BE2BE at $0, quantity 100 3.2 The R-CBE6K-K9 SKU requires that you select a software version. It is a 0 dollar SKU: BE6K-SW-9.0 at $0, quantity 1 3.3 Select your IM and Presense choice as on Prem because the IM and Presense server will be used: CUP-ONPREM-OPT 3.4 You must select the Cisco Jabber Clients option for all 100 users: JAB8-MAC-CLNT-UWL at $0, quantity 100, Cisco Jabber Clients for MAC 3.5 You must order UCSS services with BE 6000 UWL: UCSS-6K-UWLBE-3-1 at $70, quantity 100 **Note:** UCSS service for BE 5000 cannot be used on BE 6000. Please refer to the following link for details of the ordering process: http://www.cisco.com/en/US/partner/prod/collateral/voicesw/ps6788/vcallcon/ps11369/be_migration.pptx.

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Scenario 2: Table 26 shows an example of migration from Cisco Unified Communications Manager UCL or old device-based licensing to Cisco Business Edition 6000 UCL licensing for 100 users with voicemail and full-feature hardware redundancy.

Table 26. Ordering for Migration from Cisco UCM UCL or Old Device-Based Licensing to Cisco BE 6000 UCL Licensing for 100 Users with Voicemail and Hardware Redundancy

Customer requirements	• 100 employees • 100 Cisco Unified IP Phone 7942G endpoints • Voicemail and unified messaging for 100 users • Full redundancy
Solution order line items	The following example provides the most cost-effective way to meet the customer requirements listed. Since all users only have desk phones, UCL licenses can be used. Line 1: Order 2 BE 6000 server bundles for hardware redundancy: BE6K-ST-BDK-K9= at $9,400, quantity 2 Line 2: Order a secondary power supply. It is optional, but Cisco recommends that you have a secondary power supply: UCSC-PSU-650W at $630, quatity 2 Line 3: Order software licenses under the top-level SKU R-CBE6K-K9. 3.1 Use the 9 x 3 Program and Migration license from BE 5000 to BE 6000 Enhanced: UPG-6K-ENH at $9, quantity 100 3.2 Use the 9 x 3 program to migrate all 100 voicemail licenses to BE 6000 Voicemail licenses: UPG-6K-VM at $9, quantity 100 3.3 The R-CBE6K-K9 SKU requires that you select a software version. It is a 0 dollar SKU: BE6K-SW-9.0 at $0, quantity 1 3.4 The 9 x 3 program requires 3-year UCSS services for both Enhanced and Voicemail licenses: UCSS-6K-ENH-3-1at $29, quantity 100 UCSS-6K-VM-3-1at $17, quantity 100

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4. Cisco Services

Cisco Business Edition 6000 supports Essential Operate Services for software maintenance and Cisco SMARTnet service for hardware maintenance.

Cisco Operate Services for Cisco Business Edition 6000 helps you generate new revenue, improve margins, and increase customer satisfaction. Whether you eliminate the need to stock spare inventory or to staff support lines for after-hours calls, you will have more visibility into a predictable revenue stream and a simplified contract while your customers can get a cost-effective, flexible service plan that Cisco supports; it includes full voicemail coverage updates, 24-hour telephone or web-based support, and onsite parts delivery. For more information, refer to the Cisco Operate Services Ordering Guide.

Note: Cisco TelePresence Video Communication Server supports Cisco TelePresence Essential Operate Service (CON-ECMU-XXXX), whereas the rest of the BE 6000 components support Cisco Essential Operate Service (CON-ESW-XXXX). Cisco Commerce Workspace allows you to choose only one type of software maintenance service. If you choose ESW, ECMU will be dropped and conversely. If you need ECMU service, please use Cisco Service Contract Center (Cisco SCC) to order Cisco TelePresence Essential Operate Service. Please use the part numbers listed in Table 27 as reference for ordering software maintenance for the Cisco VCS licenses included with BE 6000 bundles.

Table 27. Ordering Software Maintenance Service

Product Number	Essential Operate Service (1 Year)	List Price (USD) (1 Year)
LIC-VCSE-5+	CON-ECMU-LICVCSE	$900
LIC-VCS-10+	CON-ECMU-LICVCS1	$900

5. Cisco Unified Communications Software Subscription

Cisco Unified Communications Software Subscription (UCSS) allows you to purchase major software version upgrades at a reduced cost. You must either have a valid Cisco Unified Communications Operate Services contract in place or purchase one with the UCSS. You can purchase monthly UCSS product numbers so that you can co-terminate your UCSS contract with Cisco Unified Communications Operate Service. For more information, please visit: http://www.cisco.com/web/partners/sell/technology/ipc/integrated-solutions/Unified_Communications_Software_Subscription.html.

Use the eDelivery UCSS part numbers listed in Table 28 to order UCSS for User Connect Licenses. The top-level product number is R-CBE6K-K9.

Table 28. eDelivery UCSS Part Numbers

	Description	List Price (USD)
Cisco Business Edition 6000 Software Subscription Product Numbers for 1 Month (Ordering Tool and Dynamic Configuration Tool)		
UCSS-6K-BAS-1M-1	UCSS for BE6K Basic UCL - 1 month	$1
UCSS-6K-ESS-1M-1	UCSS for BE6K Ess UCL -1 month	$1
UCSS-6K-ENH-1M-1	UCSS for BE6K Enh UCL - 1 month	$1
UCSS-6K-TP-1M-1	UCSS for BE6K Telepresence UCL - 1 month	$1
UCSS-6K-ENP-1M-1	UCSS for BE6K Enhanced Plus UCL - 1 month	$1
UCSS-6K-VM-1M-1	UCSS for BE6K Voicemail UCL - 1 month	$1
UCSS-6K-UWLBE-1M-1	UCSS for BE6K CUWL BE - 1 month	$1

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	Description	List Price (USD)
Cisco Business Edition 6000 Software Subscription Product Numbers for 1 Year (Ordering Tool and Dynamic Configuration Tool)		
UCSS-6K-BAS-1-1	UCSS for BE6K Basic UCL - 1 yr	$8
UCSS-6K-ESS-1-1	UCSS for BE6K Ess UCL - 1 yr	$3
UCSS-6K-ENH-1-1	UCSS for BE6K Enh UCL - 1 yr	$14
UCSS-6K-TP-1-1	UCSS for BE6K Telepresence UCL - 1 yr	$65
UCSS-6K-ENHP-1-1	UCSS for BE6K Enhanced Plus UCL - 1 yr	$30
UCSS-6K-VM-1-1	UCSS for BE6K Voicemail UCL - 1 yr	$8
UCSS-6K-UWLBE-1-1	UCSS for BE6K CUWL BE - 1 yr	$35
Cisco Business Edition 6000 Software Subscription Product Numbers for 3 Years (Ordering Tool and Dynamic Configuration Tool)		
UCSS-6K-BAS-3-1	UCSS for BE6K Basic UCL - 3 yr	$17
UCSS-6K-ESS-3-1	UCSS for BE6K Ess UCL - 3 yr	$7
UCSS-6K-ENH-3-1	UCSS for BE6K Enh UCL - 3 yr	$29
UCSS-6K-TP-3-1	UCSS for BE6K Telepresence UCL - 3 yr	$137
UCSS-6K-ENHP-3-1	UCSS for BE6K Enhanced Plus UCL - 3 yr	$62
UCSS-6K-VM-3-1	UCSS for BE6K Voicemail UCL - 3 yr	$17
UCSS-6K-UWLBE-3-1	UCSS for BE6K CUWL BE - 3 yr	$70
Cisco Business Edition 6000 Software Subscription Product Numbers for 5 Years (Ordering Tool and Dynamic Configuration Tool)		
UCSS-6K-BAS-5-1	UCSS for BE6K Basic UCL - 5 yr	$28
UCSS-6K-ESS-5-1	UCSS for BE6K Ess UCL - 5 yr	$11
UCSS-6K-ENH-5-1	UCSS for BE6K Enh UCL - 5 yr	$48
UCSS-6K-TP-5-1	UCSS for BE6K Telepresence UCL - 5 yr	$228
UCSS-6K-ENHP-5-1	UCSS for BE6K Enhanced Plus UCL - 5 yr	$103
UCSS-6K-VM-5-1	UCSS for BE6K Voicemail UCL - 5 yr	$28
UCSS-6K-UWLBE-5-1	UCSS for BE6K CUWL BE - 5 yr	$115

	Description	List Price (USD)
Cisco Business Edition 6000 Software Subscription Product Numbers for 1 Year (Cisco Commerce Workspace CCW)		
UCSS-U-6K-BAS-1-1	UCSS for BE6K Basic UCL - 1 yr	$8
UCSS-U-6K-ESS-1-1	UCSS for BE6K Ess UCL - 1 yr	$3
UCSS-U-6K-ENH-1-1	UCSS for BE6K Enh UCL - 1 yr	$14
UCSS-U-6K-TP-1-1	UCSS for BE6K Telepresence UCL - 1 yr	$65
UCSS-U-6K-ENHP-1-1	UCSS for BE6K Enhanced Plus UCL - 1 yr	$30
UCSS-U-6K-VM-1-1	UCSS for BE6K Voicemail UCL - 1 yr	$8
UCSS-U-6KUWLBE-1-1	UCSS for BE6K CUWL BE - 1 yr	$35
Cisco Business Edition 6000 Software Subscription Product Numbers for 3 Years (Cisco Commerce Workspace CCW)		
UCSS-U-6K-BAS-3-1	UCSS for BE6K Basic UCL - 3 yr	$17
UCSS-U-6K-ESS-3-1	UCSS for BE6K Ess UCL - 3 yr	$7
UCSS-U-6K-ENH-3-1	UCSS for BE6K Enh UCL - 3 yr	$29
UCSS-U-6K-TP-3-1	UCSS for BE6K Telepresence UCL - 3 yr	$137
UCSS-U-6K-ENHP-3-1	UCSS for BE6K Enhanced Plus UCL - 3 yr	$62
UCSS-U-6K-VM-3-1	UCSS for BE6K Voicemail UCL - 3 yr	$17
UCSS-U-6KUWLBE-3-1	UCSS for BE6K CUWL BE - 3 yr	$70

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	Description	List Price (USD)
Cisco Business Edition 6000 Software Subscription Product Numbers for 5 Years (Cisco Commerce Workspace CCW)		
UCSS-U-6K-BAS-5-1	UCSS for BE6K Basic UCL - 5 yr	$28
UCSS-U-6K-ESS-5-1	UCSS for BE6K Ess UCL - 5 yr	$11
UCSS-U-6K-ENH-5-1	UCSS for BE6K Enh UCL - 5 yr	$48
UCSS-U-6K-TP-5-1	UCSS for BE6K Telepresence UCL - 5 yr	$228
UCSS-U-6K-ENHP-5-1	UCSS for BE6K Enhanced Plus UCL - 5 yr	$103
UCSS-U-6K-VM-5-1	UCSS for BE6K Voicemail UCL - 5 yr	$28
UCSS-U-6KUWLBE-5-1	UCSS for BE6K CUWL BE - 5 yr	$115

6. Appendix A: Ordering Using End-of-Sale Part Numbers

If you prefer to use SKUs that have been announced end-of-sale for direct orders, you can continue to use the top-level part number CBE6K-K9 until it is turned off. Please refer to the end-of-life bulletin to get more details about the end-of-life dates. This SKU will also ship with BE 6000 9.1 software images, even they are announced end-of-sale. Please refer to the following URL for details about the ordering process: http://www.cisco.com/web/partners/downloads/partner/WWChannels/technology/ipc/downloads/be_6000_version.pdf.

Note: Part number CBE6K-K9 is the replacement for part number CBE6K-K9-NEW. Please use CBE6K-K9 instead of CBE6K-K9-NEW if you prefer to use old SKUs.

For orders through distribution, please use the new process described in this ordering guide.

Table A1 lists the end-of-sale product numbers.

Table A1 End-of-Sale Part Numbers

Product Number	Description	Comments
CBE6K-K9	Cisco Business Edition 6000 - Top Level part number	Top level SKU for direct order.
CBE6K-K9-NEW	Cisco Business Edition 6000 - Top Level part number	Replaced by CBE6K-K9
BE6K-UCL1002UWL100	Cisco Business Edition 6000 - UCL 100 User bundle to CUWL BE 100 user bundle migration	E-delivery Only, used to upgrade 100 user UCL licenses in starter bundle to 100 UWL licenses
BE6K-UCL502UWL50	Cisco Business Edition 6000 - UCL 50 User bundle to CUWL BE 50 user bundle migration	E-delivery Only, used to upgrade 50 user UCL licenses in starter bundle to 50 UWL licenses
BE6K-UCL-50USR	BE 6000 Bundle with Cisco UCS C Series, Prime UPM BE, Hypervisor, 50 Basic UCL, 50 Adv Voicemail licenses	Starter bundles includes both server and software
BE6K-UCL-100USR	BE 6000 Bundle with Cisco UCS C Series, Prime UPM BE, Hypervisor, 100 Basic UCL, 100 Adv Voicemail licenses	Starter bundles includes both server and software
BE6K-UWL-50USR	BE 6000 Bundle with Cisco UCS C Series, Prime UPM BE, Hypervisor, 50 Cisco UWL BE licenses	Starter bundles includes both server and software
BE6K-UWL-100USR	BE 6000 Bundle with Cisco UCS C Series, Prime UPM BE, Hypervisor, 100 Cisco UWL BE licenses	Starter bundles includes both server and software
BE6K-MIG-BDL	BE 6000 Migration Bundle with UCS C Series, UPM BE & Hypervisor	Server bundle used for migration. Does not include user licenses.
BE6K-STBDL2UCL100	Cisco Business Edition 6000 - Upgrade Distribution starter bundle to 100 User UCL bundle	Provides 100 BASIC user license and 100 voicemail licenses. Used for add license to Disti stockable server bundle

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Product Number	Description	Comments
BE6K-STBDL2UCL50	Cisco Business Edition 6000 - Upgrade Distribution starter bundle to 50 User UCL bundle	Provides 50 BASIC user license and 50 voicemail licenses. Used for add license to Disti stockable server bundle
BE6K-STBDL2UWL100	Cisco Business Edition 6000 - Upgrade Distribution starter bundle to 100 User UWL bundle	Provides 100 CUWL licenses. Used for add license to Disti stockable server bundle
BE6K-STBDL2UWL50	Cisco Business Edition 6000 - Upgrade Distribution starter bundle to 50 User UWL bundle	Provides 50 CUWL licenses. Used for add license to Disti stockable server bundle

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